

BOARD OF DIRECTORS MEETING WEDNESDAY, JUNE 13, 2012 1:30 PM

PHYSICAL MEETING LOCATION

ENTERPRISE FLORIDA 800 NORTH MAGNOLIA AVENUE SUITE 1100 ORLANDO, FLORIDA 32803

TELECONFERENCE INFORMATION

MEETING NUMBER: (877) 402-9753 CODE: 8479730

FLORIDA OPPORTUNITY FUND BOARD OF DIRECTORS MEETING WEDNESDAY, JUNE 13, 2012 1:30 PM

AGENDA

- 1. Call to Order & Declaration of Quorum (Chair)
- 2. Sunshine Notice (Jay Robinson)
- 3. Approval of Minutes from April 27, 2012 Board Meeting (Chair) Vote Required
- 4. Board Member Resignation Tom Cornish (Jay Robinson)
- 5. Review of May 31, 2012 Interim Financial Statements (Pam Murphy)
- 6. Investments Update (Florida First Partners)
- 7. Florida Venture Capital Program (Florida First Partners)
 Investment Memos Closed Session; Vote(s) Required
- 8. Other Business (Chair)
- 9. Adjournment (Chair)

Call to Order & Declaration of Quorum *(Chair)*

FLORIDA OPPORTUNITY FUND BOARD OF DIRECTORS AND OFFICER/STAFF DIRECTORY (Updated June 11, 2012)

BOARD MEMBERS

Andrew A. Hyltin (Chair)

President

CNL Private Equity Corporation, Inc. 450 South Orange Avenue, Suite 850

Orlando, FL 32801-3336 Phone: 407-540-2110 Fax: 407-540-2896

Email: andy.hyltin@cnl.com

Asst. Email: Brenda.maldonado@cnl.com

Brian Nicholas (Vice Chair)

Portfolio Management Executive BB&T Acquired Asset Group 2301 Lucien Way, Suite 395

Maitland, FL 32751 Phone: 407-667-2277 Cell: 813-394-6260 Fax: 407-667-2327

Email: bnicholas@BBandT.com

Pedro (Pete) R. Pizarro

Chairman and CEO eLandia Group 8200 NW 52nd Terrace, Suite 102

Miami, FL 33166 Phone: 305-415-8832 Cell: 305-546-1923 Fax: 786-413-1913

Email: pete.pizarro@elandiaintl.com

Asst. Email: maria.gomez-chow@elandiagroup.com

Kenneth Wright

Partner

Baker Hostetler SunTrust Center, Suite 2300

200 South Orange Ave Orlando, FL 32801-3432

Phone: 407-649-4001 Fax: 407-841-0168

Email: kwright@bakerlaw.com

Term Expires: November 2013

Term Expires: November 2013

Term Expires: November 2013

Term Expires: November 2012

OFFICERS/STAFF

Mr. Louis Laubscher (President)

Sr. Vice President, MASBEC Enterprise Florida, Inc. 800 North Magnolia Avenue, Suite 1100 Orlando, Florida 32803

Phone: (407) 956-5631 Fax: (407) 956-5567 Cell: (407) 625-1359

Email: <u>llaubscher@eflorida.com</u>

Pamela Murphy, C.P.A. (Vice President/Secretary)

Vice President, Finance and Acctg.

Enterprise Florida, Inc. Phone: (407) 956-5644 Fax: (407) 956-5599

Email: pmurphy@eflorida.com

Anthony Jay Robinson (Vice President)

Director, Capital Programs Enterprise Florida, Inc. Phone: (407) 956-5607

Fax: (407) 956-5545

Email: jrobinson@eflorida.com

Sunshine Notice (Jay Robinson)

This meeting is being held in compliance with the "Government in the Sunshine Guidelines". Except for portions requiring Closed Session, we are not recording the meeting today. Enterprise Florida staff will be responsible for generating minutes and will submit them to the Board for approval at the next meeting.

NOTICE OF MEETING

Enterprise Florida, Inc. announces a public meeting to which all persons are invited:

Date and Time:

Wednesday, June 13, 2012

1:30 PM

Place:

Enterprise Florida Office - Orlando 800 North Magnolia Ave., Suite 1100

Orlando, FL 32803

Meeting:

Florida Opportunity Fund, Inc.

Board of Directors

Purpose:

This meeting will discuss on-going issues,

developing issues and other matters.

If an accommodation is needed for a disability or physical impairment, please contact Jay Robinson at (407) 956-5607 at least one (1) day prior to the activity. Persons who are hearing or speech impaired can contact the Florida Dual Party Relay System at 1-800-955-8770 (Voice) and 1-800-955-8771 (TDD).

Board Member Resignation – Tom Cornish (Jay Robinson)

June 11, 2012

Enterprise Florida Attn: Mr. Jay Robinson 800 North Magnolia Ave, #1100 Orlando, Fl 32803

Re: Florida Opportunity Fund Resignation

Dear Jay,

Please accept this letter as my formal resignation from the Florida Opportunity Fund. Over the course of my term with the Florida Opportunity Fund, I have not had the time to really dedicate to this effort. Given my new responsibilities and travel schedule, I don't think it is possible for me to continue to serve on FOF. I have not been able to make a meeting in quite sometime and I don't see anything changing in the foreseeable future.

I wish you and all of the council members continued success and all the best to your dedicated staff at Florida Enterprise.

Best wishes

Thomas Cornish

Approval of Minutes from April 27, 2012 Board Meeting (Chair) - Vote Required



BOARD OF DIRECTORS MEETING FRIDAY, APRIL 27, 2012 MINUTES

Minutes of the meeting of the Florida Opportunity Fund Board of Directors held on April 27, 2012 at the Enterprise Florida offices in Orlando, Florida.

Directors Present

Andy Hyltin, Chair Brian Nicholas, Vice Chair (via teleconference) Pete Pizarro (via teleconference) Ken Wright

Others Present

Travis Yelverton, Office of Energy (via teleconference)
Chris Fountas, Florida First Partners
Jennifer Dunham, Florida First Partners
Hardin Bethea, Florida First Partners
William Pangas, Florida First Partners
Melford Carter, Florida First Partners (via teleconference)
Dan Krassner, Integrity Florida (via teleconference)
Ben Wilcox, Integrity Florida (via teleconference)

Enterprise Florida Staff Present

Louis Laubscher Pam Murphy Jay Robinson

Agenda

- 1. Call to Order & Declaration of Quorum
- 2. Sunshine Notice
- 3. Approval of Minutes from November 16, 2011 Meeting
- 4. Approval of March 31, 2012 Interim Financial Statements
- 5. Investments Update
- 6. Closed Session Investment Recommendations
- 7. Other Business
- 8. Adjournment

Call to Order & Declaration of Quorum

A quorum being present, Chair Andy Hyltin called the meeting to order at 1:35 PM.

Sunshine Notice

Jay Robinson announced that the meeting was being held in compliance with the "Government in the Sunshine" guidelines and that although the meeting was not being recorded (except for the Closed Session), minutes would be generated and submitted to the Board for approval at the next meeting.

Approval of Minutes from the November 16, 2011 Meeting

Upon motion by Brian Nicholas and second by Ken Wright, the Board unanimously approved the minutes of the November 16, 2011 meeting.

Review of March 31, 2012 Interim Financial Statements

Pam Murphy provided an overview of the interim March 31, 2012 financial statements.

Investment Update

Jennifer Dunham provided a general update on the Fund of Funds Program, Clean Energy Investment Program and Florida Venture Capital Program. Ms. Dunham noted that the following FOF-CEIP investments have closed to date and are performing well:

Portfolio Company	Overview	Investment
MUSTANG VACUUM SYSTEMS	Headquartered in Sarasota, FL, Mustang is a leading technological provider of vacuum deposition equipment for industrial applications. Mustang's next generation technology, including the production of thin film CIGS and cadmium telluride photovoltaics, offers solar PV companies a low cost, high efficiency solution for thin film CIGS photovoltaic cell production.	\$5.0M
LS9, INC.	Manufacturer of commercially-available biodiesel and specialty chemical products through a simple, cost effective commercial fermentation process via sugar based feedstock.	\$6.0M
I fracture	Founded in 2008 and headquartered in Gainesville, Florida, Fracture is an online, go-to-printing channel for consumers wishing to frame digital images. Convenient and cost effective method for consumers to selectively capture their digital images in a clean and contemporary manner.	\$1.0M
FL Biofuels	FL Biofuels, headquartered in Fort Myers, is an energy efficient producer of biodiesel from waste oils and other renewable feedstock supplies.	\$2.29M
Total CEIP Investment C	\$14.29M	

Closed Session - Investment Recommendations

Pursuant to Section 288.9626 of the Florida Statutes, the Board entered into exempt, closed session to discuss proprietary confidential business information regarding potential investments within the FOF-CEIP and FLVCP. Please refer to the attached Closed Session minutes.

Other Business

Travis Yelverton noted his resignation from the Office of Energy effective April 30, 2012. Chair Hyltin thanked him for his service and dedication to working with Florida Opportunity Fund on the implementation of the FOF-CEIP.

Chris Fountas noted that within the Fund of Funds Program, the contingent commitments to Inflexion and Stonehenge remain outstanding although they have failed to complete their associated capital raise. Following brief discussion, Ken Wright offered a motion to provide Inflexion and Stonehenge notice of an additional six months to raise the requisite capital before the contingent commitments would be withdrawn. The motion was seconded by Brian Nicholas and approved unanimously.

Adjournment

There being no further business, the meeting was adjourned at 2:50 PM.

Closed Session

Pursuant to Section 288.9626 of the Florida Statutes, the Board entered into exempt, closed session of the meeting to discuss proprietary confidential business information regarding potential investments by Florida Opportunity Fund within the FOF-CEIP and FLVCP. The Board received presentations from Chris Fountas, Jennifer Dunham, Hardin Bethea and William Pangas of Florida First Partners. The presentations related to the following companies: JDC Phosphate, Team Energy, Blue Pillar, Tower Cloud, and Sprigster. Upon completion of the presentations, Brian Nicholas offered a motion to approve these investment opportunities as follows:

Company	FOF-CEIP	FLVCP
JDC Phosphate	\$6,000,000	\$2,000,000
Team Energy	5,000,000	湯
Blue Pillar	5,000,000	
Tower Cloud	=	3,000,000
Sprigster		2,000,000
Total	\$16,000,000	\$7,000,000

The motion was seconded by Pete Pizarro and approved unanimously - except for the Sprigster transaction. Ken Wright noted having had a past association with one of the principals of Sprigster and therefore recused himself from discussion and any voting on the Sprigster transaction.

The entire presentation is attached, but is confidential and proprietary and exempt from Florida Sunshine requirements. The Closed Session was also recorded.

Discussion of May 31, 2012 Interim Financial Statements (*Pam Murphy*)

Florida Opportunity Fund Statement of Financial Position - Unaudited Period Ending May 31

	Value Date	_	2012		2011	\$ Change	% Change	
Assets Current Assets:								
Cash and Cash Equivalents (\$18,178,66	1 committed)	\$	20,889,505	\$	23,842,990	\$ (2,953,485)	-12.4%	Α
Accounts Receivable	·	·	78,194		73,423	4,771	100.0%	В
Prepaid Expenses			13,883		15,722	(1,839)	0.0%	
Long Term Assets:								
Investment in Partners:								
5 AM Ventures III, LP	3/31/2012		513,709		277,779	235,930	100.0%	
Element Partners II, LP	3/31/2012		2,593,672		1,570,098	1,023,574	65.2%	
Harbert Venture Partners II, LP	12/31/2011		3,061,640		2,452,663	608,977	100.0%	
HIG BioVentures	12/31/2011		113,845		60,000	53,845	100.0%	
New Enterprise Assc. 13, LP	12/31/2011	_	2,963,394		1,425,817	1,537,577	107.8%	С
Total Assets		<u>\$</u>	30,227,842		29,718,492	\$ 509,350	560.6%	
1.5.199								
<u>Liabilities and Net Assets</u> Liabilities:								
Accounts Payable		\$		¢		œ	100.0%	
Total Liabilities		Φ.	<u>_</u> _	_\$_		<u>\$</u> -	100.0%	
Total Liabilities							100.076	
Net Assets, unrestricted			30,227,842		29,718,492	\$ 509,350	1.7%	D
Total Liabilities and Net Assets		\$	30,227,842	\$	29,718,492	\$ 509,350	101.7%	
						Distributions and		
Funds - Cumulative to Date			Commitments		Amount Paid	Gains (Losses)	Latest Valuation	
5 AM Ventures III, LP			3,000,000		750,000	(236,291)	513,709	
Element Partners II, LP			4,000,000		2,093,131	500,541	2,593,672	
Harbert Venture Partners II, LP			4,000,000		3,018,208	43,432	3,061,640	
HIG BioVentures			4,000,000		180,000	(66,155)	113,845	
New Enterprise Associates 13, LP			4,000,000		2,780,000	183,394	2,963,394	
Harbert Venture Partners III, LP			4,000,000					
* Inflexion			2,000,000		¥	*	-	
* Stonehenge		_	2,000,000		8,821,339	424,921	9,246,260	
			21,000,000		0,021,000	727,021	0,270,200	

- A Decrease is from the payment of capital calls and normal budgeted business expenses.
- B Accounts Receivable balance is the administrative costs for the Florida Clean Energy Investment Program paid by the Fund.

 Management has invoiced the state against the administrative expenses allotted in the grant agreement.
- C Latest valuation represents the most recent available Fair Value of the investment partnership, adjusted for any cash flow activity (capital calls or distributions) from the date of the latest available Fair Value through the report date.
- D Fund balance increased slightly from the realized and unrealized gain/loss and cash distribution.
- E Actual interest earned was less than expected.
- F Operating expenses are in line with budget. Actual expenses are less than budgeted.
- G Net realized gain from investments from cash distributions.
- H Net unrealized gain from investments from adjustments to market value.

^{*} Contingent commitments

Florida Opportunity Fund Statement of Activities - Unaudited Period Ending May 31

Parameter	Budget To Date	Period Ending 5/31/2012	Variance to Budget	Period Ending 5/31/2011
Revenues: Interest Income	64,163	29.867	-53.5%	69,786 E
Total Revenues	64,163	29,867	-53.5%	69,786
Expenses:				
Professional Fees - Investment Advisory	442,500	331,875	-25.0%	442,500 F
Professional Fees - Legal	64,163	23,364	-63.6%	47,750 F
Professional Fees - Accounting and Audit	22,600	18,000	-20.4%	18,400 F
Professional Fees - Enterprise Florida	22,500	22,500	0.0%	15,000 F
D&O Insurance	25,000	23,402	-6.4%	24,385 F
General and Administrative	3,025	2,367	-21.8%	2,342 F
Total Expenses	579,788	421,508	-27.3%	550,377
Realized and Unrealized Gain (Loss) on Investments:				
Net realized gain (loss) from investments	=	267,277	100.0%	229,686 G
Net unrealized gain (loss) from investments		522,177	0.0%	502,932 H
Total Realized and Unrealized Gain (Loss)		789,454	100.0%	732,618
Increase in Net Assets	(515,625)	397,813	<i>-</i> 177.2%	252,027 D
Net Assets, beginning of period	29,830,029	29,830,029	0.0%	29,466,465
Net Assets, end of period	\$ 29,314,404	\$ 30,227,842	3.1%	\$ 29,718,492

	Realized	Unrealized	YTD	
Funds - Year to Date	Gains (Losses)	Gains (Losses)	Gains (Losses)	
5 AM Ventures III, LP		(44,520)	(44,520)	
Element Partners II, LP	: ₩C	306,049	306,049	
Harbert Venture Partners II, LP	267,277	137,854	405,131	
HIG BioVentures	<u>.</u>	(45,887)	(45,887)	
New Enterprise Associates 13, LP	達	168,681	168,681	
Harbert Venture Partners III, LP	(⊕)	*	(4)	
Inflexion	58	*	(4)	
' Stonehenge	35		12	
	267,277	522,177	789,454	

A Decrease is from the payment of capital calls and normal budgeted business expenses.

B Accounts Receivable balance is the administrative costs for the Florida Clean Energy Investment Program paid by the Fund. Management has invoiced the state against the administrative expenses allotted in the grant agreement.

c Latest valuation represents the most recent available Fair Value of the investment partnership, adjusted for any cash flow activity (capital calls or distributions) from the date of the latest available Fair Value through the report date.

D Fund balance increased slightly from the realized and unrealized gain/loss and cash distribution.

E Actual interest earned was less than expected.

F Operating expenses are in line with budget. Actual expenses are less than budgeted.

G Net realized gain from investments from cash distributions.

H Net unrealized gain from investments from adjustments to market value.

^{*} Contingent commitments

Florida Clean Energy Investment Program Statement of Financial Position - Unaudited Period Ending May 31

Acceta	Value Date		2012		2011	% Change
Assets Cash and Cash Equivalents (\$16,370,000 com	mittod)	\$	23,491,498	\$	14,260,352	100.0%
Accounts Receivable-capital contributions	iiiiieu)	Φ	23,491,496	Ф	8,661,360	100.0%
Accounts Receivable-administration			-		69,927	100.0%
Prepaid Expenses			16,968		19,216	100.0%
Loan Receivable - Mustang Vacuums	5/17/2011	\$	1,000,000	\$	1,000,000	100.076
Investment in Mustang Vacuums	5/17/2011	Ψ	1,249,750	Ψ	1,000,000	100.0%
LS9, Inc.	9/19/2011		4,500,000		1,000,000	100.0%
Fracture, LLC	9/19/2011		530,000			100.0%
Florida BioFuels, LLC	3/16/2012		2,290,000		·=);	100.0%
Interest receivable	3/10/2012		6,575		1.00	100.0%
interest receivable			0,575		2 0	100.0%
Total Assets		\$	33,084,791	\$	25,010,855	900.0%
<u>Liabilities and Net Assets</u> Liabilities: Accounts Payable-FL Opp Fund operations		\$	78,194	\$	73,423	0.0%
Total Liabilities			78,194	-	73,423	0.0%
Net Assets, unrestricted Total Liabilities and Net Assets			33,006,597 33,084,791		24,937,432 25,010,855	100.0%
Funds - Cumulative to Date			Commitments	***	Amount Daid	Letest Volusties
					Amount Paid	Latest Valuation
Mustang Vacuum Systems			5,000,000		2,000,000	2,249,750
LS9, Inc.			6,000,000		4,500,000	4,500,000
Fracture, LLC			1,000,000		530,000	530,000
FL Biofuels			2,290,000		2,290,000	2,290,000
Tower Cloud			6,400,000		•	•
Verdicorp		_	5,000,000	-	0 330 000	0.560.750
			25,690,000		9,320,000	9,569,750

The Florida Clean Energy Investment Program, created in fiscal year 2009/10, has made four investments to date. The fourth quarter payments for quarter ended 3/31/11 has been invoiced and received.

Florida Clean Energy Investment Program Statement of Activities - Unaudited Period Ending May 31

Povemuse		dget Date	Period Ending 5/31/12		Variance to Budget	
Revenues: Capital Contributions	\$	-	\$	8,661,360	0.0%	
Administration Fees	Ψ	-	Ψ	0,001,000	100.0%	
Interest Income		18,337		37,299	103.4%	
Total Revenues	-	18,337		8,698,659	47337.7%	
Expenses:						
Management Fees - EFI		45,000		45,000	100.0%	
Professional Fees - Legal		45,837		6,840	-85.1%	
Professional Fees - Investment Advisory	8	12,003		541,335	-33.3%	
General and Administrative		33,175		28,923	100.0%	
Total Expenses	9	36,015		622,098	-33.5%	
Realized and Unrealized Gain (Loss) on Investments:						
Net realized gain (loss) from investments				*	0.0%	
Net unrealized gain (loss) from investments				<u> </u>	0.0%	
Total Realized and Unrealized Gain (Loss)				-	100.0%	
Increase in Net Assets	(0	17,678)		8,076,561	-980.1%	
Net Assets, beginning of period		30,036		24,930,036	0.0%	
Net Assets, end of period		12,358		33,006,597	37.5%	

The Florida Clean Energy Investment Program, created in fiscal year 2009/10, has made four investments to date. The fourth quarter payments for quarter ended 3/31/11 has been invoiced and received.

Florida Venture Capital Program (Florida First Partners) - Closed Session; Vote(s) Required Other Business (Chair)

Adjournment *(Chair)*